PRESS RELEASE

Safety21 acquires Nivi S.p.A. and strengthens its leadership in enforcement and collection services.

- **Safety21 acquires Nivi, a historic Florence-based company with 65 years of activity, unlocking new growth opportunities for both companies.**
- **The combined Group targets pro forma revenue of €135 million, a cash EBITDA margin above 40% and a workforce of 520 employees.**
- **Together, Safety21 and Nivi cover the full enforcement cycle – from violation detection to cross-border collection – for more than 700 public authorities.**
- **The transaction marks Safety21's eleventh acquisition since BU's investment in 2021, continuing its successful buy-and-build strategy.**

Milan, 9 September 2026 – Safety21 S.p.A. ("Safety21" or the "Group"), Italy's leading GovTech platform for end-to-end enforcement and road safety services, announces that it has entered into a binding agreement, through its subsidiary GeFiL S.p.A., for the acquisition of 100% of Nivi S.p.A. ("Nivi"), a Florence-based company active for more than 65 years in credit management and collection for public administrations and motorway concessionaires, and among Italy's leaders in the notification and collection of administrative fines abroad.

Founded in Florence in 1960 by Vito Nicosia and led by three generations of the family, Nivi has built over time a unique wealth of expertise in international debt collection, in the related document digitalization processes and in data analysis, establishing itself as one of the partners of choice for European local authorities and motorway concessionaires in the management of the cross-border sanctioning cycle.

Nivi's entry into the Group represents a strategic step for Safety21: Nivi's expertise in international collection integrates and completes the Group's value chain, which today covers the entire enforcement cycle — from the detection of violations with the proprietary TitanO® platform to the management, notification and collection of fines, in Italy and abroad — for the benefit of the more than 700 local authorities served. The transaction is the eleventh acquisition in the buy-and-build journey started with the entry of BU Bregal Unternehmerkapital in 2021 and is part of the new phase of growth supported by the company's shareholders.

"We welcome the people of Nivi to the Group, custodians of 65 years of history, expertise and integrity – said **Gianluca Longo, CEO and founder of Safety21** – *I wish to thank the Nicosia family for the trust they have placed in us through this handover: inheriting a business built over three generations is both an honor and a responsibility. With Nivi we complete our value chain and bring local authorities a service that is unmatched: from the detection of the violation to collection, including across borders. Together we will continue to grow, including in the motorway tolling collection sector, in the name of continuity and innovation. This milestone, completed thanks to the invaluable support of our shareholders, will bring our Group to 520 highly specialized employees and, in the current year, to a target of €135 million in revenue with a cash EBITDA margin above 40%."*

"Nivi was founded in Florence in 1960 and, since then, three generations of our family have taken care of it. Choosing Safety21 is the decision that best guarantees its continuity: a group that knows our trade and has the scale to carry forward what we have built. My thanks go to everyone at Nivi, whose

dedication and hard work have made the company what it is today. They will continue to work with the same rigor, within a Group able to offer them prospects that, on our own, we would not have built as quickly" – commented **Federico Nicosia, CEO of Nivi S.p.A.**

Completion of the transaction is expected by the end of the year and is subject to approval by the competent authorities. Until such date, the two companies will continue to be managed in full operational autonomy and independence.

In the context of the transaction, Chiomenti acted as legal counsel to Safety21, EY conducted the financial due diligence, and CMS acted as legal counsel to Nivi.

Safety21

Safety21 S.p.A. is Italy's leading GovTech platform, B-Corp certified, for end-to-end technology services for road safety and smart mobility. Through its proprietary, modular TitanO® technology ecosystem, based on IoT and artificial intelligence, the Group – with a team of approximately 450 people – supports more than 700 local authorities through 13 offices across Italy and Spain in the digital management of enforcement and road safety processes, under long-term contracts generating highly recurring revenues. For further information: www.safety21.it

BU Bregal Unternehmerkapital

BU Bregal Unternehmerkapital ("BU") is a leading investment firm with offices in Zug, Munich, Amsterdam, Milan, and London. With more than €7 billion in assets under management, BU is the largest mid-cap investor headquartered in the DACH region. The funds advised by BU focus on investments in mid-sized companies across the DACH region and neighboring economies. With the mission to be the partner of choice for entrepreneurs and family-owned businesses, BU seeks to partner with market leaders and "hidden champions" with strong management teams and breakout potential. Since its founding in 2015, the funds advised by BU have invested in more than 180 companies, thereby creating over 11,000 jobs for a total of nearly 32,000 employees. As a strategic partner, BU helps entrepreneurs and families develop, internationalize, and digitize their businesses, while generating sustainable value on a responsible basis with the next generation in mind. For more information, please visit www.bu-partners.com

Press contacts – Safety21

Anna Tuttofrutto
Email: anna.tuttofrutto@safety21.it
www.safety21.it – info@safety21.it